Leadership versatility: Adaptive influence and interactions



A public workshop by PwC's Academy

Some people want speed. Others want data. Some prioritise relationships. Others focus on systems. When you lead the way *they* think, you influence more effectively. When you don't, you hit invisible walls.

This programme teaches you to recognise different social styles, understand what drives each one, and adapt your approach so every interaction becomes productive. You'll gain self-awareness, practical influence skills, and the versatility to connect and lead across any team or stakeholder group.

Our speaker:



Alice Ong
PwC's Academy Head of Leadership and Human Skills Academy

Who is this for:

Executives and senior executives	**Managers and senior managers**	**Head of departments**	**All working professionals**

What's in for you?

- Know your social styles and understand your unique strengths
- Read others' social styles quickly and accurately
- Understand what drives each social style
- Flex your social style and adapt your approach so that you can transform each interaction into a collaborative and productive one

Available session:

1 day
1
April 2027
Thursday

9.00 AM – 5.00 PM
PwC Malaysia, Menara TH 1 Sentral
(Early Bird ends: 1 March 2027)

1 day
10
June 2027
Thursday

9.00 AM – 5.00 PM
PwC Malaysia, Menara TH 1 Sentral
(Early Bird ends: 10 May 2027)

Registration fee:

RM 1,750
per participant
(inclusive of service tax)

***HRDC FULLY CLAIMABLE**

10% off

- **Early bird registration;** or
- **Multiple module selection;** or
- **Group registration** (3 or more people, single module).

15% off

Group registration (3 or more people with multiple modules)

Note: Discounts are not cumulative; only the higher discount applies.

*Subject to HRDC T&C's

Register now

For more information, contact my.academy@pwc.com

Programme details

Time	Session
9:00 AM	**Welcome and Context Setting**
9:15 AM	**Discovering yourself and others** - Building self-awareness for influence - Identify personal triggers and preferences
10:30 AM	Coffee break
10:45 AM	**Understanding the four social styles and adaptability** - Learn the 2 dimensions & 15 behaviours framework for adaptability - Build fluency in reading and flexing to different styles - Discovery your primary and back-up style
12:30 PM	Lunch break
1:30 PM	**Adaptive Leadership** - What is versatility? - How to increase your versatility?
2.15 PM	**Stakeholders Mapping** - Network/Influence Mapping - Hands on: Identifying stakeholders and tailor engagement strategies - Role play and live coaching/debrief
3:30 PM	Coffee break
3:45 PM	**When things don't go well: Conflict, Stress, and Recovery** - Recognize your stress signature and de-escalate techniques - Navigating stakeholders under stress - Develop a personal de-escalation protocol
4:30 PM	**Reflection and Action Planning**
5:00 PM	**Close**

Scan or click to register

For group registration, kindly provide participants' names by emailing my.academy@pwc.com

Exclusive Discounts:

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