# Leading and coaching for high performance



**A public workshop by PwC's Academy**

Leaders of tomorrow need to act as a catalyst for change and this requires leading and inspiring their team from status quo to greater performance. Leading and Coaching for High Performance is a practical 2-day workshop that equips leaders to build a culture of clarity, accountability, and growth. Learn to balance empathy with edge, setting high standards and coaching people to meet them, so performance strengthens without burning people out

## Our speaker:



**Alice Ong**
PwC's Academy Head of Leadership and Human Skills Academy

## Who is this for:

| | | | |
|---|---|---|---|
| **Team leaders** | **Managers and senior managers** | **Head of departments** | **All working professionals** |

## What's in for you?

- Learn the fundamentals of coaching for high performance and practice how to identify and turn disempowering to empowering frames.
- Know how to make people feel included, safe to speak, confident to contribute, willing to challenge status quo.
- Learn about organisational climates and how to inspire your team to excel and sustain as a high performing team.

## Available session:

**2 days**
**26-27 April 2027**
**Monday and Tuesday**

**9.00 AM – 5.00 PM**
**PwC Malaysia, Menara TH 1 Sentral**
(Early Bird ends: 26 March 2027)

**2 days**
**10-11 May 2027**
**Monday and Tuesday**

**9.00 AM – 5.00 PM**
**PwC Malaysia, Menara TH 1 Sentral**
(Early Bird ends: 9 April 2027)

## Registration fee:

**RM 3,500**
**per participant**
(inclusive of service tax)

***HRDC FULLY CLAIMABLE**

10% off

- **Early bird registration;** or
- **Multiple module selection;** or
- **Group registration** (3 or more people, single module).

15% off

**Group registration (3 or more people with multiple modules)**

Note: Discounts are not cumulative; only the higher discount applies.

*Subject to HRDC T&C's

**Register now**

For more information, contact my.academy@pwc.com

# Programme details – Day 1

| Time | Session |
|---|---|
| 9:00 AM | **Welcome and introduction** |
| 9:15 AM | **Setting the context**<br>- Moving Forward activity and debrief<br>- What drives high performance? |
| 9:45 AM | **You as a coach**<br>- Your role as a coach<br>- Your mindset as a coach<br>- Coaching self-assessment: How am I doing as a coach?<br>- Coaching self-assessment: Are you a good listener? |
| 10:30 AM | Coffee break |
| 10:45 AM | **Enhancing your coaching skills**<br>- 3 models of coaching |
| 11:30 AM | **Turning disempowering to empowering frames**<br>- 8 frames<br>- Questions to ask that drives actions |
| 12:30 PM | Lunch break |
| 1:30 PM | **Creating psychological safety in my team**<br>- What is psychological safety?<br>- The 4 stages of psychological safety<br>- Self-assessment about your personal psychological safety index<br>- How can I increase psychological safety in my team? |
| 3:30 PM | Coffee break |
| 3:45 PM | **Giving and receiving feedback**<br>- Self-assessment in giving feedback<br>- Self-assessment in receiving feedback<br>- 3 model of giving feedback<br>- How to make others find it easy to give you feedback?<br>- Habits for continuous improvement |
| 4:45 PM | **Reflect key learning points** |

# Programme details – Day 2

| Time | Session |
|---|---|
| 9:00 AM | **Review and Recap** |
| 9:30 AM | **Let's practise** |
| 10:30 AM | Coffee break |
| 10:45 AM | **Creating a healthy organisational climate**<br>- 5 followership styles<br>- 6 leadership styles<br>- 6 organisational climate<br>- Self-evaluation of the organisational climate you create for your team |
| 12:30 PM | Lunch break |
| 1:30 PM | **How to inspire your team to excel?**<br>- What motivates you?<br>- How can you stay motivated?<br>- Your motivation factors questionnaire<br>- The golden circle to inspire actions |
| 3:30 PM | Coffee break |
| 3:45 PM | **What can you do to build a culture that you need?**<br>- Card activity<br>- Action |
| 4:30 PM | **Sustaining as a high performing team**<br>- Game<br>- Overcoming challenges<br>- Actions going forward |
| 5:00 PM | **Close** |

**Scan or click to register**

For group registration, kindly provide participants' names by emailing my.academy@pwc.com

## Exclusive Discounts:

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